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**DEPARTMENT OF  
ADMINISTRATION**  
DIPATTAMENTON ATMENESTRASION  
DIRECTOR'S OFFICE  
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LOURDES A. LEON GUERRERO  
Governor (Maga'håga)  
JOSHUA F. TENORIO  
Lt. Governor (Sigundo Maga'låhi)

July 27, 2023

Invitation For Bid  
GSA-051-23  
Fourier Transform Infrared FTIR Spectrometer

**Questions and Concerns received from Thermo Electron North America on May 24, 2023**

1.) "Installation, commissioning and training must be performed by manufacturer's trained service engineer and applications chemist."

In Hawaii and the continental USA, we do not offer installation or on-site training with the Summit PRO FTIR model defined by the specifications. The instrument is so simple to set up and operate that 95% of customers prefer to save money and perform these tasks themselves. Then we offer free telephone service, support and training after (also requested in the bid specs). On-site installation and training are available for extra cost, but few customers choose this option for the reasons already mentioned. Because of your remote location, if I include on-site installation and training on this instrument, it will significantly increase the price. So, I wanted to offer the Guam PD the option of self-installation to save those funds.

**Response:** Please refer to Amendment #5.

2.) Kindly Also, we offer 2 types of warranties for this instrument. The standard warranty is a return-to-factory warranty. An optional on-site warranty may be added at extra cost. Since a 5 year warranty is required by the bid specs, please confirm which type of warranty is desired—return-to-factory on on-site. As with the installation, the on-site warranty will be significantly more expensive due to your location.

**Response:** Please refer to Amendment #5.

Please Note: Follow up/Clarification to the Questions and Concerns responses dated 07/27/20203 must be submitted to the General Services Agency via fax (671) 472-4271 and email to [gsaprocurement@gsadoa.guam.gov](mailto:gsaprocurement@gsadoa.guam.gov) no later than 5pm, Friday, July 28, 2023.

JoyJean Arceo  
Acting Chief Procurement Officer\*

\*By appointment of Director of the Department of Administration effective July 26, 2023 through September 26, 2023.

Please Print  
Acknowledgement Copy (Re-Fax to GSA)

Received By \_\_\_\_\_  
Date \_\_\_\_\_  
Company Name \_\_\_\_\_  
Fax to: 475-1727 or 472-4217  
Email to: [gsaprocurement@gsadoa.guam.gov](mailto:gsaprocurement@gsadoa.guam.gov)