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# DEPARTMENT OF ADMINISTRATION

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January 14, 2021

## EMERGENCY PROCURMENT

### REQUEST FOR QUOTATION – Q214200036

### **TWO (2) EACH STRUCTURAL FIREFIGHTING PUMPER TRUCKS**

#### Questions received from: Morrico Equipment 01/12/21

#### **Question 1:**

Request this fire truck RFQ be cancelled and replaced with a competitive tender process that is achievable by the USA fire truck manufacturers and their Guam dealers.

Morrico Equipment LLC is the authorized dealer of Rosenbauer fire trucks, Freightliner trucks, Cummins Detroit and Mercedes engines, on Guam. We have a proven track record over 30 years of delivery emergency fire vehicles to Guam.

Rosenbauer North America advise that it will take approximately 4 weeks to prepare the requested documentation in accordance with the RFQ. The truck in accordance with the RFQ, would have to be a special order and delivery to Guam would take approximately 12-14 months.

Rosenbauer and Morrico Equipment, LLC, can meet all other requested requirements in regard to manufacturers solvency, reliability and service capacity on Guam. Submission of these documents, however, will take longer than the 4 days offered by GSA.

Rosenbauer have two stock trucks now in production that Morrico Equipment LLC quoted to GFD on 5 January 2021. These trucks can be delivered on Guam 15 May and 15 July 2021 respectively. These trucks are subject to prior sale to the entire Rosenbauer dealer network.

**Response:** GFD understands Morrico's concerns regarding certain requirements for documentation, however; there is no cause to cancel the Emergency Procurement request. GFD acknowledges the following:

1. Rosenbauer as well as all other fire truck manufacturers are NFPA compliant;
2. Certifications that GFD requested are not proprietary to any manufacturer;
3. All trucks leaving the manufacturer have met the specifications of NFPA and other federal regulators such as FMVSS.

Therefore, in light of the emergency procurement process, the GFD knows that some documentation and certifications may take additional time and are not available at the time of the RFQ submission date. GFD would like to advise **ALL** potential vendors that we will extend the deadline for those submissions to be available prior to the arrival of the apparatus.

The Guam Fire Department understands that, because of the time frame requested, these are "stock units" and will be evaluated based on meeting the specifications and requirements as much as reasonably possible.

  
CLAUDIA S. ACFALLE  
Chief Procurement Officer

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