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September 23, 2020

INVITATION FOR BID

**GSA-051-20
GENETIC PARENTAGE TESTING**

Questions received by LabCorp on 9/16/2020.

1. **Question:** As a matter of the convenience of the agency and given the uncertainty associated with the timely delivery due to COVID, time difference and environmental considerations, will the agency consider proposals submitted in digital form as an attachment to an email and if so what is the email address?

Response: No. Bid Packages must be received on or before the scheduled opening date and time.

2. **Question:** Alternatively, will the agency consider proposals submitted in digital form as attachments to an email (delivered by due date) accompanied by hard copy submission to follow before or slightly after the due date?

Response: Refer to response to question #1

3. **Question:** If electronic submissions are not allowed, please confirm that the address provided on page 3 of the IFB is the correct shipping address for proposals?

Response: The fiscal address is the following:
General Services Agency, 148 Route 1 Marine Corps. Drive, Piti Guam 9915

4. **Question:** Will it be possible to have delivery of FedEx accepted at this location?

Response: Delivery from FedEx is allowable and must be here on or before scheduled date and time of bid opening.

Please Print
ACKNOWLEDGEMENT COPY (Re-fax to GSA)
Received By: _____
Date: _____
Company Name: _____
Fax to: 475-1727 or 472-4217
E-mail to: gsaprocedurement@gsadoa.guam.gov

5. **Question:** Are we correct in understating that a responsive proposal will be the IFB document itself with all signatures and similar data fields completed, and that a separate written proposal is not required?

Response: Yes, this statement is correct.

6. **Question:** Will providing a list of exceptions and requested changes as part of the proposal be an acceptable approach to provide these comments, or if not what is the desired procedure for listing exceptions and request for changes?

Response: If bidder has concerns with the specifications or recommend any changes needing to be made on this IFB, they must be addressed and submitted in writing by the deadline of questions stated on page 2 of this IFB for agency consideration.

7. **Question:** Will responses to the Specifications listed on page 33-35 such as Yes/Agree/No/Not Applicable be acceptable?

Response: Yes, this is acceptable.

8. **Question:** Regarding line item 1.0 of the Cost Proposals on page 33, while motherless testing is possible, (a) not having a sample for the mother potentially lowers the power of the testing results, and (b) having a sample from the mother aids as a quality control test. Motherless testing should be only used when the mother is not available. Given this understanding, will the agency consider changing line item 1.0 to read as follows: "*Sample collection and genetic parentage testing for 3 persons (the mother, a minor child and a Putative Parent)*"

Response: Yes, OAG agrees with this change. **(Please refer to Amendment #1)**

9. **Question:** The IFB states on page 1 that the Offeror is to commit to a Bid Guarantee valued at 15% of the Bid Amount. In the General Terms and Conditions #11 on page 25 indicates the value of the project must be greater than \$25,000 for the 15% bid security to apply. Based on our experience the estimated value of the project will not meet or exceed the \$25,000 limit for the initial term of the Contract. Given this, and given the Offeror's prior successful performance, will the agency consider removing the Bid Guarantee/bonding requirements or alternatively will the agency allow the Offeror to mark this aspect of their proposal as "Not Applicable"?

Response: The 15% requirement must cover the initial contract term of two (2) years being requested for this IFB and is required if the Offeror's total proposal amount is \$25,000 or more for the entirety of the IFB. **(Please see example)**, if this does not apply to your company, a Bid Bond doesn't have to be submitted and Offeror can indicate Not Applicable on that page.

Examples:

(1) Offerors cost per sample item # 1.0 - \$200 x 25 samples = \$5000.00
Offerors cost per sample item # 2.0 - \$150.00 x 25 samples = \$3,750.00
Total amount of proposal: \$8,750.00 per year x two (2) years = \$17,500.00
Offeror does not need to submit a Bid Bond.

(2) Offerors cost per sample item # 1.0 - \$350.00 x 25 samples = \$8,750.00
Offerors cost per sample item # 2.0 - \$200.00 x 25 samples = \$5,000.00
Total amount of proposal: \$13,750.00 per year x two (2) years = \$27,500.00
Offeror is required to submit a Bid Bond.

10. **Question:** This Offeror has demonstrated a high level of performance in Guam over many years without any bond requirements. Will the agency accept a letter of credit evidence the Offeror can meet the bid guarantee/ bond Obligation?

Response: Please refer to response for item #9.

11. **Question:** Will testimony provided by video conference be considered an acceptable alternative to providing an expert on-site witness in the event of trial?

Response: Yes, this is acceptable. (Please refer to Amendment #1)

12. **Question:** Will the agency consider changing the specifications requiring (2) forms of identification to the current AABB standard which is (1) form of identification or allow the Offeror to note this change in their proposal?

Response: OAG agrees, only one (1) form of Identification per the current American Association of Blood Banks is required. (Please see Amendment #1)


CLAUDIA S. ACFALLE
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