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GENERAL SERVICES AGENCY
(Ahensian Setbision Hinirat)

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LOURDES A. LEON GUERRERO
Governor (Maga'håga)

JOSHUA F. TENORIO
Lt. Governor (Sigundo Maga'låhi)

February 01, 2020

INVITATION FOR BID GSA-001-20
FOOD SERVICES FOR DOC'S INMATES & DETAINEES

Questions received from SunLeader Guam 01/06/20

Question 1:

For the bidders' full comprehension of the required item quality, specifications accuracy, timely delivery, and other relevant matters regarding the bid, may we respectfully request for a pre-bid conference for the said bid at your earliest.

Response:

Reference "Notice to Prospective Bidders" dated January 17, 2020. Pre-Bid Conference and Site-Visit was scheduled on January 22, 2020 at 10:00am

Question 2:

Due to unknown date on page 2 of 46 "All question and concerns in regards to this bid must be submitted to the General Services Agency via fax attention to the Chief Procurement Officer no later than _____ close of business at 5:00pm", may we respectfully request for an extension of the opening date for the above subject bid from January 14, 2020 to January 30, 2020.

Response:

Refer to "Amendment 1" dated December 30, 2019 (No later than 01/07/20) and "Amendment 3" dated January 30, 2020. (Attached)

Question 3:

This is not a protest, but it is a request that GSA amend the Bidders Minimum Qualifications as stated on page 35 of the subject Bid Invitation. I believe certain of the qualifications currently required will substantially inhibit competition, and limit potential bidders to a very few and perhaps only one company. I believe my request is consistent with the intention of 5 GCA §5265 to encourage competition. I respectfully suggest that the goal should be to ensure that bidders have sufficient food service experience to comply with the requirements of the procurement, but without unduly restricting competition.

For example, Qualification A requires that a bidder have three years previous experience in administering a large-scale food service program with an average serving of 1,950 meals per day. Based on my information, I believe that this highly restrictive requirement eliminates all but one or two companies on Guam.

I request that "**Qualification A**" be amended to require only that the bidder describe its experience in the food service area. I believe "**Qualification B**" that the "Bidder must be able to, in the opinion of the Government of Guam, show evidence of their ability, experience, equipment, and facilities to render satisfactory services" will provide GSA with sufficient flexibility to select a qualified bidder.

I also believe that "Qualification C" is ambiguous. It is unclear whether that requires that the bidder have previous food service contracts, or only that the bidder list any food service contracts that it may have had over the past three years. I believe there are potential bidders that have sufficient ability and experience to do the job, but which may not have had food service contracts in the past. I request that the term "if any" be added to this Qualification following the word "contract(s)".

Next, I believe that "Qualification D" is overly restrictive in requiring a minimum of three years experience in a large-scale facility for the food service manager, food service supervisor and registered dietician. Again, such a requirement may limit potential bidders to very few and perhaps only one company. I believe the focus should be on whether such personnel are experience and competent, and request that the three years experience requirement in a large-scale facility be deleted.

I have no objection to the other Qualifications which do ensure that only qualified companies will qualify for this procurement.

Response:

In regards to the following "Qualifications" see below response:

- Qualification A – See Attached Amendment 4
- Qualification B – Will remain status quo (No Change in requirement)
- Qualification C – Will remain status quo (No Change in requirement)
- Qualification D – Will remain status quo (No Change in requirement)

Questions received from Brooks Conception Law, P.C. for Basil Food Industrial 01/07/20

Question 1:

The Bid Solicitation, ¶11, contains a bid guarantee requirement. That section cites 5 GCA §5212, which requires a bid bond for contracts exceeding \$25,000.00. The bid form found on page 46 of the bid solicitation appears to request that the bid be based on a daily rate for providing the food services over the proposed three-year term of the contract.

Is the amount of the bid guarantee based upon the bidder's daily rate as shown on the Bid Form, the one-year cost of the contract (Bid Form amount x total number of days in the year) or the total price for the contract (Bid Form amount x total number of days in three years)?

Response: The bid is a three (3) year contract and will be on a year to year basis (12 months). See attached "Amendment 4".

Question 2:

If the bid guarantee is based on the daily rate as proposed in the Bid Form, is a bid guarantee required if the daily rate to provide the services is less than \$25,000.00.

Response: Refer to "Amendment 4"

Questions received from Tai Min (California Mart) 01/09/20

Question 1:

Request to extend the date of opening IFB/GSA-001-20 which is dated on January 14, 2020 due to not enough time to prepare the bid document as regular contract and new year's lot of things has to be followed. Humbly requesting for two (2) weeks of extension of Bid Opening date as on January 28, 2020.

Response: Refer to "Amendment 1" deadline for questions and concerns 01/07/20 and to "Amendment 3" (Attached)

Please Print
ACKNOWLEDGEMENT COPY (Re-fax to GSA)
Received By: _____
Date: _____
Company Name: _____
Fax to: 475-1727 or 472-4217
E-mail to: gsaprocurement@gsadoa.guam.gov

Claudia S. Acfalle 2/3/20
 1
 CLAUDIA S. ACFALLE
 Chief Procurement Officer