

**Eddie Baza Calvo**  
Governor



**GENERAL SERVICES AGENCY**

(Ahensian Setbision Hinirat)  
Department of Administration

148 Route 1 Marine Drive, Piti, Guam 96915

Tel: (671) 475-1707 Fax No.: (671) 475-1727 / 472-4217

**Ray Tenorio**  
Lieutenant Governor

**Christine Baletto**  
Director

**Vincent P. Arriola**  
Deputy Director

**INVITATION FOR BID NO. GSA/PAG-007-17  
ULTRA-LOW SULFUR DIESEL FUEL**

**April 7, 2017**

**Questions submitted by Morrico dated March 24, 2017 and received by GSA on March 24, 2017**

**Inquiry 1:** We would like to request for a schedule a site visit to see all equipment and tanks that needs to be topped-off in order to qualify the delivery logistics?

**Response:** Yes the Port can accommodate a site visit, please have visitors submit a copy of their valid driver's license to Mr. Raymond B. Santos, Transportation Superintendent. Please limit visitors to 2 representatives per company. Please refer to notice of instructions for site visit to vendors scheduled by GSA.

**Inquiry 2:** What type of connection is required to transfer the ULSD Fuel from tanker hose to your diesel tank? Quick Coupler Fitting (what size?) or standard gas station fuel nozzle?

**Response:** It is 2 inches (2") Cam-Lock Fitting

**Inquiry 3:** ULSD price is subject to change at any time from supplier. Please define Fixed Premium Fee and provide example of calculation. Unit price on other government bids for ULSD Fuel is normally based on a third party price, such as Average of previous months daily MOPS plus a service fee in order to compensate for the unexpected price change that can occur.

**Response:** Please refer to sample calculation attached

**Inquiry 4:** What was the prior Fixed Premium Fee that was paid by PAG for the past 3 years?

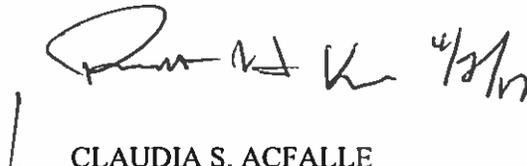
**Response:** Refer to attached price breakdown

**Inquiry 5:** Will truck drivers be escorted to delivery site? Confirm if Truck driver is required to have TWIC identification card and MARSEC qualified.

**Response:** The Port encourages all vendors/ contractors who enter the Port Container Yard to have TWIC card otherwise an escort is required. All personnel conducting business in the Port Container Yard must attend MARSEC training prior to entry

**Inquiry 6:** Any delivery time required?

**Response:** Delivery of fuel will be on Monday through Friday during the normal business hours of operations (8am to 5 pm) with a 24-hour notice/request for delivery of fuel to be issued by the Port.



Handwritten signature of Claudia S. ACFALLE, dated 4/2/12.

CLAUDIA S. ACFALLE  
Chief Procurement Officer

## FORMULA

This formula is applicable to low sulfur diesel fuel. Example shown is for Gasoil .5 (diesel fuel) for the month of January 2014.

### INVOICE CALCULATION:

The invoice price shall be the sum of the previous month average (Float with Singapore MOPS) and the premium fee.

### DETERMINATION:

Fixed Premium Fee is equivalent to the Bid Price minus the monthly average of previous month.

#### Example:

Bid offer ----- \$3.00/gallon

Reference monthly average of previous month (February 2014) is ----- \$2.959 (Variable)

Bid offer of \$3.00 minus average of previous month (Feb. 2014) \$2.959 is equal to a

Fixed premium of ----- \$ 0.041/gallon

For the month of March 2014 the invoice price is \$3.041.

*Sample Formula with Fixed Premium,  
SOURCE: GSA/PAG 004-14 AM.#2*

## Price Breakdown for Last 3 Years

	2014	2015	2016	2017
JAN	\$3.62	\$2.44	\$1.74	\$2.12
FEB	\$3.52	\$2.14	\$1.49	\$2.17
MAR	\$3.55	\$2.35	\$1.56	\$2.19
APR	\$3.12	\$2.31	\$1.71	
MAY	\$3.56	\$2.34	\$1.81	
JUN	\$3.52	\$2.49	\$1.92	
JUL	\$3.53	\$2.41	\$1.99	
AUG		\$2.22	\$1.88	
SEP		\$3.61	\$1.89	
OCT	\$3.28	\$2.05	\$1.91	
NOV	\$3.01	\$2.05	\$2.07	
DEC	\$2.82	\$1.98	\$1.94	

*\*Average per gallon price*  
**SOURCE: Port Authority of Guam,**  
*Transportation Division*