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October 28, 2015

**INVITATION FOR BID GSA-113-15
60 Month Lease Agreement for Multifunction Device
Copier/Printer/Scanner/Fax**

**Questions submitted by Xerox Corporation dated September 25, 2015
Questions based Amendment #6**

Question 1:

Xerox request that Copy resolution be changed from 600 x 600 dpi x 8 bit-depth to 600 x 600 dpi as 60x60 dpi is the industry standard for copy resolution, 600 x 600 x 8 bit depth is specific to Kyocera products as is NOT the industry standard.

Response: See attached (Amendment #13)

Question 2:

Can you please indicate your minimum required print resolution? (Only copy resolution is indicated in the amended specifications.) 600 x 600 dpi, 1200 x 1200 dpi, 1200 x 2400 dpi? Please note that, typically, the higher the true print resolution (as opposed to emulated or interpolated), the better the print image quality.

If image quality is truly important to the Office of the Attorney General, we recommend doing a side by side comparison between the actual print quality of different products sold by the various copier vendors on Guam.

Response: See attached (Amendment #13)

Question 3:

Xerox requests that the staple sheet capacity requirements: "Minimum 65 sheets (or better) be reduced to "Minimum 50 sheets or better" to promote fair and open competition. Again 65 sheets stapling is specific to Kyocera products while 50 sheet stapling is the industry standard.

Response: See attached (Amendment #13)

Question 4:

Xerox requests that the Scan Image format specification be changed from "XPS or High Compressed PDF", to read "XPS or Compressed PDF" in order to be more generic. The term "High Compressed PDF" is a term very much like "High Compressed PDF" which is specific to Kyocera products and is NOT the industry standard term as claimed.


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