

Eddie Baza Calvo
Governor



Anthony C. Blaz
Director, Dept. of Admin.

GENERAL SERVICES AGENCY
Government of Guam
148 Route 1 Marine Drive Corp
Piti, Guam 96915

Ray Tenorio
Lt. Governor

Alfred F. Duenas
Deputy Director

June 17, 2015

**INVITATION FOR BID
GSA-062-15**

BUS (SCHOOL) 60 PASSENGER TYPE C

AMENDMENT #1

1. Amend to change the "**BID OPENING**" date from June 19, 2015 at 10:00 am to now read **June 26, 2015 at 10:00am**
2. Amend to change "**REQUIRED DELIVERY DATE**" from 220 Days Upon Receipt of a Purchase Order to now read: **250 Days Upon Receipt of a Purchase Order.**

All others remains unchanged.

A handwritten signature in dark ink, appearing to read 'Claudia S. Acfalle', written over a horizontal line.

CLAUDIA S. ACFALLE
Chief Procurement Officer

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BUS (SCHOOL) 60 PASSENGER TYPE C

Questions submitted by Fukuda Enterprises, Inc. dated June 11, 2015

Question 1:

Request for approved equals on fiberglass body panels. **Composite Exterior Panels:** One-piece exterior side body panels constructed of Glass fiber Reinforced Polymer (GFRP). GFRP has over 50 years of history and provides the best combination of strength, weight, mechanical properties, and the best corrosion resistance in the transportation marketplace.

Response:

The subject bid specifications call for the bus body to be constructed "of prime commercial quality steel or other material with strength at least equivalent to all-steel as certified by the bus body manufacturer. All such construction materials shall be fire resistant".

The letter requesting approved equals states that the (GRFP) is only "roughly" as strong as aluminum sheeting in yield strength". This statement along with the lack compelling evidence that the proposed body material has been subjected to and passed typical industry crash intrusion testing causes grave concern relative to passenger safety. Furthermore, Fukuda does not offer any certification that the (GRFP) material is Fire Resistant. Therefore, DPW does not approve of the request for approved equals.

Questions submitted by Triple J Motors, dated June 11, 2015

Question 1: Special Provision Page 42 (Factory Inspection Trips)

Trip 1: This request actually requires the manufacturer to only build one bus for the purpose of inspection prior to beginning production of the remaining units?

Please understand information offered in a bid proposal is largely based on the quantities requested in the bid. We understand the government has the right to increase or decrease, however regardless of the order quantity, it must be submitted as one order. Blue bird does not accept partial orders nor do they offer staggered build periods. Not only could this potentially double the delivery time, the cost and specifications could change between building one bus and then submitting a NEW ORDER for the additional units. Additionally the production of an order does not always run in the same day or even the same week due to the flow of parts from outside suppliers such as Cummins & Allison.

Since partial orders are not accepted by the bus manufacturer Triple J represents, or any other manufacturer we're aware of, we request deletion of this "Post Construction and Assembly Inspection" and recommend the standard government of Guam "Order Completion" and "Pre-Shipment" Inspection of the complete bus order.

Response:

To date, no other potential bidder has expressed any concerns relative to the provision that calls for "Factory Inspections". And although this requirement may require an extended delivery time, it does not prevent Triple J Motors from submitting a competitive proposal for this bid. Therefore, DPW does not approve of the request to delete the subject provision.

Questions 2: Bid Opening Date: June 19, 2015

Due to the quantity of information required for this procurement we request a minimum opening extension of 7 working days. The specifications have changed from the last procurement request due to the new seating requirements which requires longer bus with a different cost.

Response:

The bid invitation does not state whether or not the specifications would be the same as any previous procurement request. Furthermore, the bid record relative to the planning and drafting of the subject specifications includes correspondence with Triple J and at least two (2) other potential bidders that should have prepared them for the requirements of this bid. Because of the urgent need to acquire school buses, DPW does not approve of an extension to the bid opening date.

Question 3:

Performance Bond: Although not stated in the general terms and conditions as a requirement of this procurement would GSA kindly provide a statement to the affect there is no performance bond required for GSA-062-15?

Response:

The bid requires a "BID GUARANTEE REQUIREMENT" of 15% of total bid amount, reference item# 11 it does not require a "Performance Bond".

Questions submitted by Fukuda Enterprises, Inc. dated June 12, 2015

Question 1:

Request for an extension on the bid opening of this bid for two (2) weeks, July 2, 2015 to give our supplier amply time to coordinate manufacture times with engine and transmission components.

Response:

See attached (Amendment# 1)

Questions submitted by Morrico Equipment dated June 12, 2015

Question 1:

Please define what: "an updated original manufacturer's brochure" means. Is this definition meant to say: "updated bus specifications", instead of brochure?

Please confirm if a color print out of a manufacturer's brochure from the manufacturer's web page is acceptable as: "an Original Manufacturer's Brochure".

Response:

The latest, published version of the manufacturer's brochure depicting the basic, standard and optional features of the buses being offered is required. A brochure downloaded from the manufactures website is acceptable. Also, for further clarification, reference the "General Terms and Conditions" Item# 19 "Descriptive Literature" on page 22 of this bid innovation.

Questions submitted by Mid Pac Far East dated June 12, 2015

Question 1:

Requesting delivery time be extended from 220 Days ARO to 250 Days ARO as per our manufacturer, IC Bus.

Response:

See attached (Amendment# 1)

CLAUDIA S. ACFALLE
Chief Procurement Officer